



Asian Development Bank

## Memorandum

Southeast Asia Department  
Lao PDR Resident Mission

15 May 2010

To Whom it May Concern,

### **Letter of Reference: Lao Law and Consultancy Group**

The Asian Development Bank (ADB) have been dealing with Lao Law and Consultancy Group (“LLC”) as a domestic consultant to one of the ADB assisted projects in Lao PDR since 2009, during which time they have provided ADB with exceptional service. We can confirm that LLC are extremely professional, producing high standards work thoroughly and expeditiously. The work ethic of staff at LLC is reflected in the quality of the work produced and its swift turnover. We can always trust that LLC will deliver on time and meet our requirements.

Through our association with LCC we understand that LLC is a leader in its field and it is for this reason that we originally chose to engage its services. LLC has demonstrated, both in personal dealings with them and through their work, extensive legal knowledge particularly with regard to foreign investment matters. They offer a full range of legal services and this has been recognized by the Lao Chamber of Commerce and Industry.

On a personal note, the management at LLC are always a pleasure to deal with. Their manner is professional yet friendly and they are extremely approachable, a quality that we as clients value greatly. We feel that LLC always goes that extra mile for us and are never too busy to respond to our needs, even outside of office hours.

Their hard work and commitment to providing services above and beyond our expectations, has been a major factor in our company’s success. We can confidently recommend LLC as a solid and reliable firm, and experts in their field.

Yours Sincerely,

A handwritten signature in black ink that reads 'Chris Hnanguie'.

**Christopher T. Hnanguie**  
**Country Economist**